

Greene Hills Club

Profit and Loss

November 2024

Total											
	Nov 2024	Nov 2023 (PY)	Jan - Nov, 2024 (YTD)	Jan - Nov, 2023 (PY YTD)	Nov YTD Budget	Annual Budget	Projected Year-End				
Income											
4000 DUES INCOME											
400 DUES - FAMILY	34,149.00	29,387.00	376,841.99	310,270.21	341,374.00	372,408.00	410,900.00				
402 DUES - SINGLE	28,477.00	26,197.85	288,692.30	292,344.00	311,839.00	340,188.00	317,150.00				
404 DUES - WEEKDAY FAMILY	2,457.00	1,947.00	29,298.00	17,946.22	22,385.00	24,420.00	31,750.00				
406 DUES - WEEKDAY SINGLE	5,994.00	4,228.00	59,791.70	44,903.74	49,478.00	53,976.00	65,750.00				
408 DUES - YOUNG ADULT	15,072.00	10,772.00	154,451.52	119,575.17	131,351.00	143,292.00	169,500.00				
410 DUES - ASSOCIATE/SOCIAL	4,630.50	4,334.00	48,130.17	49,155.10	52,833.00	57,636.00	52,700.00				
412 DUES - NON RESIDENT	79.32	0.00	13,048.67	10,505.00	11,245.00	11,245.00	13,048.67				
414 DUES - HARDSHIP	120.00	255.00	1,935.00	2,225.00	2,970.00	3,210.00	2,055.00				
416 DUES - POOL	0.00	0.00	93,214.80	82,760.65	83,000.00	83,000.00	93,214.80				
418 DUES - YOUTH GOLF/POOL	0.00	0.00	2,755.00	5,135.00	5,200.00	5,200.00	2,755.00				
421 DUES - MEMBER CREDITS	-1,505.00	-1,845.00	-18,355.00	-20,350.00	-19,800.00	-21,600.00	-19,850.00				
422 INITIATION FEES	0.00	0.00	2,000.00	3,010.00	3,000.00	3,000.00	2,000.00				
423 CAPITAL IMPROVEMENT FEES	4,350.00	3,740.00	45,206.90	41,440.00	41,360.00	45,120.00	49,500.00				
424 LATE CHARGES	490.00	1,050.00	4,690.00	6,230.55	6,600.00	7,200.00	5,100.00				
Total 4000 DUES INCOME	\$ 94,313.82	\$ 80,065.85	\$ 1,101,701.05	\$ 965,150.64	\$ 1,042,835.00	\$ 1,128,325.00	\$ 1,195,573.47				
4100 CART FEES											
442 CART FEES - MEMBER	12,807.46	11,389.98	210,911.23	211,730.41	211,200.00	220,000.00	216,000.00				
444 CART FEES - GUEST	2,341.43	2,608.26	46,344.44	45,135.56	46,080.00	48,000.00	47,000.00				
446 CART FEES - PUBLIC	0.00	0.00	0.00	151.92	0.00	0.00	0.00				
448 CART FEES - VSGA	717.78	993.13	6,331.89	8,871.42	9,300.00	9,500.00	6,500.00				
Total 4100 CART FEES	\$ 15,866.67	\$ 14,991.37	\$ 263,587.56	\$ 265,889.31	\$ 266,580.00	\$ 277,500.00	\$ 269,500.00				

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4200 GREEN FEES							
430 GUEST FEES - W/MEMBER	3,429.75	5,065.00	98,694.60	90,498.50	92,000.00	94,000.00	100,700.00
432 GUEST FEES - PUBLIC	0.00	0.00	42.00	0.00	0.00	0.00	42.00
434 GUEST FEES - RECIPROCAL	970.00	390.00	10,435.00	16,858.00	18,000.00	18,000.00	10,700.00
438 GUEST FEES - VSGA	873.00	1,138.00	8,337.00	13,517.00	14,000.00	14,500.00	8,800.00
Total 4200 GREEN FEES	\$ 5,272.75	\$ 6,593.00	\$ 117,508.60	\$ 120,873.50	\$ 124,000.00	\$ 126,500.00	\$ 120,242.00
4300 HILLS GRILLE SALES							
4310 GRILLE SALES							
300 GRILLE FOOD SALES	8,334.24	7,593.32	155,876.43	133,643.08	135,008.00	146,508.00	163,500.00
301 GRILL BEVERAGE SALES	2,456.26	2,216.44	39,175.03	31,296.03	30,300.00	32,300.00	41,000.00
302 GRILLE BEER SALES	4,868.47	5,450.66	82,045.32	81,115.32	84,008.00	91,008.00	86,000.00
303 GRILLE WINE SALES	95.90	105.34	2,597.24	1,981.40	1,870.00	2,040.00	2,700.00
304 GRILLE MISC. SALES	321.67	452.05	5,255.67	9,582.81	9,200.00	9,800.00	5,400.00
306 EMPLOYEE DISCOUNTS	-320.92	-629.23	-4,614.30	-7,915.53	-7,799.00	-8,508.00	-5,000.00
466 GRILLE OTHER INCOME	0.00	30.00	103.32	371.23	300.00	400.00	103.32
Total 4310 GRILLE SALES	\$ 15,755.62	\$ 15,218.58	\$ 280,438.71	\$ 250,074.34	\$ 252,887.00	\$ 273,548.00	\$ 293,703.32
4320 BANQUET SALES							
307 BANQUET FOOD SALES	480.32	503.20	17,554.30	20,071.25	15,000.00	20,000.00	18,500.00
308 BANQUET BEVERAGE SALES	0.00	68.62	0.00	233.30	300.00	400.00	0.00
464 BANQUET ROOM RENTAL	0.00	0.00	800.00	1,120.00	1,815.00	2,090.00	800.00
Total 4320 BANQUET SALES	\$ 480.32	\$ 571.82	\$ 18,354.30	\$ 21,424.55	\$ 17,115.00	\$ 22,490.00	\$ 19,300.00
4330 GOLF OUTING SALES							
322 GOLF OUTING FOOD SALES	0.00	0.00	33,016.89	33,201.83	34,000.00	34,000.00	33,016.89
323 GOLF OUTING BEVERAGE SALES	0.00	0.00	1,416.74	1,561.78	1,600.00	1,600.00	1,416.74
Total 4330 GOLF OUTING SALES	\$ 0.00	\$ 0.00	\$ 34,433.63	\$ 34,763.61	\$ 35,600.00	\$ 35,600.00	\$ 34,433.63
Total 4300 HILLS GRILLE SALES	\$ 16,235.94	\$ 15,790.40	\$ 333,226.64	\$ 306,262.50	\$ 305,602.00	\$ 331,638.00	\$ 347,436.95

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4400 GOLFSHOP SALES							
312 GOLF BALL SALES	1,922.86	1,015.09	29,980.42	34,072.76	34,925.00	38,100.00	31,800.00
313 GOLF CLUB SALES	594.00	2,331.55	16,298.05	13,620.92	12,870.00	14,040.00	16,800.00
314 APPAREL SALES	314.00	861.31	8,081.73	5,583.86	5,687.00	6,204.00	8,600.00
315 GLOVE SALES	304.75	153.49	5,204.02	4,760.83	4,785.00	5,220.00	5,500.00
316 FOOTWEAR SALES	0.00	197.05	3,649.38	5,116.21	4,950.00	5,400.00	3,800.00
317 HEADWEAR SALES	214.00	136.90	4,388.71	4,600.65	4,620.00	5,040.00	4,600.00
318 BAG/HEADCOVER SALES	0.00	206.10	4,142.49	2,665.17	3,300.00	3,600.00	4,350.00
319 MISC. SALES	259.49	640.91	3,084.84	5,113.56	5,225.00	5,700.00	3,400.00
Total 4400 GOLFSHOP SALES	\$ 3,609.10	\$ 5,542.40	\$ 74,829.64	\$ 75,533.96	\$ 76,362.00	\$ 83,304.00	\$ 78,850.00
452 RANGE FEES	3,638.95	3,282.00	40,954.41	41,300.50	41,250.00	45,000.00	44,500.00
454 CLUB CARE FEES	0.00	0.00	2,805.00	2,354.00	2,350.00	2,350.00	2,805.00
460 HOLE-IN-ONE FEES	-4.00	-12.00	-1,098.00	10.00	0.00	0.00	-1,098.00
462 LOCKER RENTAL	0.00	-30.00	1,720.00	681.00	1,000.00	1,000.00	1,720.00
468 SWIM LESSON FEES	0.00	0.00	9,627.50	9,683.00	10,700.00	10,700.00	9,627.50
469 PICKLE BALL GUEST FEES	36.00	0.00	54.00	6.00	0.00	0.00	54.00
470 POOL GUEST FEES-	0.00	0.00	4,376.00	3,580.00	4,500.00	4,500.00	4,376.00
474 MISC. INCOME	2,638.50	0.00	13,828.32	1,988.37	1,500.00	2,000.00	13,828.32
Total Misc Income	6,309.45	3,240.00	72,267.23	59,602.87	61,300.00	65,550.00	75,812.82
Total Income	\$ 141,607.73	\$ 126,223.02	\$ 1,963,120.72	\$ 1,793,312.78	\$ 1,873,379.00	\$ 1,929,513.00	\$ 2,087,415.24
Cost of Goods Sold							
4315 GRILLE COST OF GOODS SOLD							
330 GRILLE FOOD PURCHASES	3,096.13	2,719.85	73,299.58	68,099.70	68,618.00	74,856.00	76,300.00
331 GRILLE BEVERAGE PURCHASES	913.58	661.09	15,133.84	13,643.59	16,005.00	17,460.00	16,100.00
332 GRILLE BEER PURCHASES	1,825.44	2,947.81	31,466.82	33,224.20	36,608.00	39,936.00	33,200.00
333 GRILLE WINE PURCHASES	0.00	0.00	1,058.82	1,008.58	1,012.00	1,104.00	1,150.00
334 GRILLE MISC. PURCHASES	72.42	45.43	1,678.07	2,413.90	2,640.00	2,880.00	1,750.00
Total 4315 GRILLE COST OF GOODS SOLD	\$ 5,907.57	\$ 6,374.18	\$ 122,637.13	\$ 118,389.97	\$ 124,883.00	\$ 136,236.00	\$ 128,500.00

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4410 GOLF SHOP COST OF GOODS SOLD							
337 GOLF BALL PURCHASES	1,269.09	784.47	22,099.64	25,853.40	25,740.00	28,080.00	23,400.00
338 GOLF CLUB PURCHASES	392.04	1,819.91	11,970.95	10,850.70	9,460.00	10,320.00	12,300.00
339 APPAREL PURCHASES	207.24	634.47	5,868.74	3,750.00	3,740.00	4,080.00	6,100.00
340 GLOVE PURCHASES	201.14	111.81	3,756.21	3,384.46	3,520.00	3,840.00	4,000.00
341 FOOTWEAR PURCHASES	0.00	160.91	2,815.86	3,773.03	3,663.00	3,996.00	2,950.00
342 HEADWEAR PURCHASES	141.24	91.48	3,174.82	3,094.34	3,388.00	3,696.00	3,300.00
343 BAG/HEADCOVER PURCHASES	0.00	152.39	3,002.31	1,934.99	2,365.00	2,580.00	3,150.00
344 GOLF SHOP MISC. PURCHASES	171.26	381.54	2,226.34	3,126.69	3,388.00	3,696.00	2,500.00
345 GOLF SHOP PURCHASE DISC.	322.09	0.00	7,517.99	0.00	0.00	0.00	8,000.00
Total 4410 GOLF SHOP COST OF GOODS SOLD	\$ 2,704.10	\$ 4,136.98	\$ 62,432.86	\$ 55,767.61	\$ 55,264.00	\$ 60,288.00	\$ 65,700.00
Total Cost of Goods Sold	\$ 8,611.67	\$ 10,511.16	\$ 185,069.99	\$ 174,157.58	\$ 180,147.00	\$ 196,524.00	\$ 194,200.00
Gross Profit	\$ 132,996.06	\$ 115,711.86	\$ 1,778,050.73	\$ 1,619,155.20	\$ 1,693,232.00	\$ 1,816,293.00	\$ 1,893,215.24
Expenses							
5000 CLUB HOUSE EXPENSES							
500 SALARIES - CLUB HOUSE	447.57	0.00	3,669.10	0.00	4,308.37	4,700.00	4,387.00
502 PAYROLL TAXES - CLUBHOUSE	34.24	0.00	282.23	0.00	338.25	368.95	334.00
503 MAINT - CLUB HOUSE	677.32	89.99	7,803.28	975.77	750.00	1,000.00	8,200.00
504 SUPPLIES - CLUB HOUSE	86.58	0.00	1,122.12	925.60	1,210.00	1,320.00	1,200.00
505 ELECTRIC CLUB HOUSE/POOL	1,008.26	933.70	16,353.30	16,056.06	18,700.00	20,400.00	17,500.00
Total 5000 CLUB HOUSE EXPENSES	\$ 2,253.97	\$ 1,023.69	\$ 29,250.03	\$ 17,957.43	\$ 25,306.62	\$ 27,788.95	\$ 31,621.00
5100 HILLS GRILLE EXPENSES							
510 SALARIES - HILLS GRILLE	11,034.60	10,567.85	149,917.30	134,948.81	141,906.00	152,256.00	164,180.00
512 PAYROLL TAXES - HILLS GRILLE	844.15	808.44	11,468.67	10,583.71	11,140.00	11,952.00	12,566.00
513 MAINT - HILLS GRILLE	0.00	828.06	4,088.84	3,049.69	2,200.00	2,400.00	4,500.00
514 SUPPLIES - HILLS GRILLE	140.07	72.72	4,619.89	3,188.80	3,520.00	3,840.00	4,800.00
515 FUEL - HILLS GRILLE	682.04	335.19	4,181.05	3,455.32	3,575.00	3,900.00	4,800.00
516 CREDIT CARD FEES - HILLS GRILLE	188.69	458.10	3,180.15	7,077.86	6,050.00	6,600.00	3,400.00
517 HOSPITALIZATION- HILLS GRILLE	492.95	515.69	5,422.45	5,522.59	5,530.26	6,044.78	5,920.00
Total 5100 HILLS GRILLE EXPENSES	\$ 13,382.50	\$ 13,586.05	\$ 182,878.35	\$ 167,826.78	\$ 173,921.26	\$ 186,992.78	\$ 200,166.00

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5200 POOL/TENNIS EXPENSES							
520 SALARIES - POOL	0.00	0.00	60,250.11	52,590.76	56,250.00	56,250.00	60,360.11
522 PAYROLL TAXES - POOL	0.00	0.00	4,609.13	4,023.19	4,415.63	4,415.63	4,618.24
524 MAINT. - POOL	0.00	0.00	6,355.76	12,069.40	12,000.00	12,000.00	6,355.76
526 SUPPLIES - POOL	0.00	0.00	2,167.66	1,992.65	2,000.00	2,000.00	2,167.66
528 CHEMICALS - POOL	0.00	0.00	27,346.24	21,202.18	22,000.00	22,000.00	27,346.24
530 PICKLEBALL EXPENSES	0.00	0.00	33.67	1,775.00	0.00	0.00	33.67
534 VOLLEYBALL EXPENSES	0.00	0.00	0.00	243.99	0.00	0.00	0.00
Total 5200 POOL/TENNIS EXPENSES	\$ 0.00	\$ 0.00	\$ 100,762.57	\$ 93,897.17	\$ 96,665.63	\$ 96,665.63	\$ 100,881.68
5400 ADMIN EXPENSES							
540 SALARY - ADMIN	3,703.74	3,905.38	43,262.47	37,413.43	46,552.00	50,784.00	48,200.00
542 PAYROLL TAXES - ADMIN	283.34	298.76	3,309.58	2,876.38	3,652.00	3,984.00	3,685.00
544 PAYROLL PROCESSING	343.50	309.75	4,801.58	4,900.33	4,950.00	5,400.00	5,400.00
548 SUPPLIES - OFFICE	290.44	241.98	3,361.70	3,664.47	3,685.00	4,020.00	3,600.00
550 POSTAGE & SHIPPING	0.00	0.00	1,175.08	1,239.16	1,650.00	1,800.00	1,300.00
552 IT/COMPUTING EXPENSE	1,810.05	4,419.49	23,290.71	24,285.28	22,000.00	24,000.00	25,100.00
554 ELECTRIC - ADMIN	218.40	229.79	3,271.90	3,404.89	3,685.00	4,020.00	3,700.00
556 PUTA AND SUTA TAXES	22.27	35.94	2,156.12	2,059.01	2,200.00	2,400.00	2,200.00
558 DUES & FEES ADMIN	250.00	250.00	6,246.00	4,207.66	4,125.00	4,500.00	6,500.00
560 MISC. ADMIN	0.00	0.00	0.00	727.13	700.00	700.00	0.00
582 CREDIT CARD FEES - ADMIN	3,458.52	3,397.75	40,470.73	39,445.18	35,750.00	39,000.00	44,000.00
Total 5400 ADMIN EXPENSES	\$ 10,380.26	\$ 13,088.84	\$ 131,345.87	\$ 124,222.92	\$ 128,949.00	\$ 140,608.00	\$ 143,685.00
6000 CART EXPENSES							
600 CART LEASE PAYMENTS	0.00	0.00	52,860.00	44,050.00	52,860.00	52,860.00	52,860.00
604 CART MAINTENANCE	189.54	0.00	1,290.01	473.92	550.00	600.00	1,500.00
606 GAS & OIL - CARTS	845.97	841.26	9,814.52	11,721.33	11,458.37	12,500.00	10,600.00
608 PROPERTY TAX - CARTS	0.00	0.00	11,295.79	5,468.76	5,470.00	5,470.00	11,295.79
Total 6000 CART EXPENSES	\$ 1,035.51	\$ 841.26	\$ 75,260.32	\$ 61,714.01	\$ 70,338.37	\$ 71,430.00	\$ 76,255.79

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6100 PRO SHOP EXPENSES							
610 SALARIES-PRO SHOP	13,885.23	12,817.05	161,886.30	157,731.60	156,424.00	170,424.00	189,333.00
612 PAYROLL TAXES - PRO SHOP	1,051.04	969.31	12,249.98	12,143.28	12,281.00	13,380.00	14,338.00
613 HOSPITALIZATION- PRO SHOP	1,123.56	918.88	11,019.78	9,957.68	10,712.69	11,686.57	12,140.00
614 MAINT. - PRO SHOP	952.00	0.00	3,221.61	0.00	0.00	0.00	3,221.61
616 SUPPLIES-PRO SHOP	327.59	0.00	3,308.45	2,403.74	3,300.00	3,600.00	3,700.00
618 RANGE EXPENSE	0.00	0.00	2,076.89	745.64	1,925.00	2,100.00	2,076.89
Total 6100 PRO SHOP EXPENSES	\$ 17,339.42	\$ 14,705.24	\$ 193,763.01	\$ 182,981.94	\$ 184,642.69	\$ 201,190.57	\$ 224,809.50
6200 GOLF COURSE EXPENSES							
620 SALARIES GOLF COURSE	27,593.69	27,453.26	330,152.93	323,243.01	333,696.00	363,696.00	368,260.00
622 PAYROLL TAXES - GOLF COURSE	2,109.00	2,094.47	25,230.65	24,522.20	26,178.00	28,548.00	28,158.00
623 HOSPITALIZATION- GOLF COURSE	1,557.51	1,491.21	18,127.70	16,103.31	20,697.36	22,567.00	20,100.00
624 CHEMICALS	47.39	0.00	57,439.04	59,551.98	60,000.00	60,000.00	57,439.04
626 FERTILIZER & SEED	1,418.64	50.54	33,908.33	30,096.04	32,000.00	32,000.00	33,908.33
628 MAINT. - EQUIPMENT	1,873.91	3,780.67	53,458.36	41,715.56	38,500.00	42,000.00	60,000.00
630 MAINT. - GOLF COURSE	1,616.65	5,573.96	69,068.56	65,228.29	41,250.00	45,000.00	70,500.00
632 GAS & OIL-EQUIPMENT	436.68	1,236.40	20,421.11	26,817.27	30,250.00	33,000.00	20,900.00
634 HEATING FUEL- MAINT SHED	0.00	177.85	534.71	642.15	1,375.00	1,500.00	700.00
636 ELECTRIC - GOLF COURSE	1,112.86	543.37	9,098.01	7,447.58	8,250.00	9,000.00	10,200.00
638 DUES & FEES - GOLF COURSE	100.00	3,764.03	243.75	4,409.98	675.00	900.00	600.00
642 PAYABLES DISCOUNTS	0.00	0.00	532.92	0.00	0.00	0.00	532.92
644 IRRIGATION - CELL PHONES	80.00	160.00	1,760.00	1,760.00	1,760.00	1,920.00	1,920.00
Total 6200 GOLF COURSE EXPENSES	\$ 37,946.33	\$ 46,325.76	\$ 619,976.07	\$ 601,537.37	\$ 594,631.36	\$ 640,131.00	\$ 673,218.29

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6900 LOAN EXPENSES							
700 PRIMARY CLUB LOAN INTEREST	1,883.45	2,021.78	21,041.76	22,444.45	24,416.15	26,635.80	22,930.00
701 PRIMARY LOAN PRINCIPAL PAYMENTS	3,651.49	3,513.16	39,842.58	38,439.89	36,468.19	39,783.48	43,500.00
702 IRRIGATION PUMP LOAN PAYOFF	0.00	4,918.25	0.00	4,918.25	0.00	0.00	0.00
703 IRRIGATION RENO PRINCIPAL PMTS	4,626.23	0.00	49,470.80	43,473.41	44,715.66	48,780.72	54,100.00
704 MAINT. EQUIPMENT LOAN PAYMENTS	5,199.31	5,199.31	57,192.41	57,192.41	57,192.41	63,391.72	62,400.00
705 INTEREST - IRRIGATION RENO LOAN	292.02	0.00	3,629.95	5,709.09	9,385.09	10,238.28	3,920.00
707 EQUIPMENT LOAN ROLLER PRINCIPAL	397.01	0.00	1,514.42	0.00	0.00	0.00	1,915.00
708 EQUIPMENT LOAN ROLLER INTEREST	161.42	0.00	719.30	0.00	0.00	0.00	880.00
Total 6900 LOAN EXPENSES	\$ 16,210.93	\$ 15,652.50	\$ 173,411.22	\$ 172,177.50	\$ 172,177.50	\$ 188,830.00	\$ 189,645.00
8000 OTHER EXPENSES							
564 ADVERTISING	2,000.00	1,100.00	6,390.00	11,674.00	15,000.00	15,000.00	6,390.00
568 BANK CHARGES	17.50	7.50	335.50	261.57	275.00	300.00	360.00
570 BOARD EXPENDITURES	43.57	0.00	1,029.27	0.00	2,250.00	3,000.00	3,000.00
572 CABLE TV	300.19	245.99	3,023.17	2,779.37	2,783.00	3,036.00	3,350.00
574 CLUB GENERAL OPERATIONS	1,238.56	865.44	24,126.30	17,423.40	16,962.00	18,504.00	25,400.00
578 INSURANCE-GENERAL	4,624.33	4,058.17	44,626.78	43,828.77	46,989.00	51,032.00	49,400.00
580 MAINT - GENERAL	1,546.71	1,300.08	13,612.93	23,112.11	22,000.00	24,000.00	15,200.00
584 REIMBURSABLE EXPENSES	0.00	0.00	480.38	166.24	0.00	0.00	480.38
586 PROFESSIONAL FEES	6,950.00	6,485.00	8,200.00	8,235.00	8,000.00	8,000.00	8,200.00
588 PROFIT SHARING PLAN	848.52	0.00	9,682.94	0.00	12,925.00	14,100.00	11,000.00
592 TAXES - OTHER	0.00	0.00	178.50	177.75	300.00	300.00	178.50
594 TAXES - REAL ESTATE	0.00	0.00	9,024.46	9,204.57	20,200.00	20,200.00	18,048.92
596 TELEPHONE	978.79	517.29	6,308.85	5,691.09	5,683.37	6,200.00	7,300.00
Total 8000 OTHER EXPENSES	\$ 18,548.17	\$ 14,579.47	\$ 127,019.08	\$ 122,553.87	\$ 153,367.37	\$ 163,672.00	\$ 148,307.80
Total Expenses	\$ 117,097.09	\$ 119,802.81	\$ 1,633,666.52	\$ 1,544,868.99	\$ 1,599,999.80	\$ 1,717,308.93	\$ 1,788,590.06
Net Operating Income	\$ 15,898.97	\$ -4,090.95	\$ 144,384.21	\$ 74,286.21	\$ 93,232.20	\$ 98,984.07	\$ 104,625.18
Other Income							
472 INTEREST INCOME	1.32	28.22	16.05	457.64	0.00	0.00	17.00
Total Other Income	\$ 1.32	\$ 28.22	\$ 16.05	\$ 457.64	\$ 0.00	\$ 0.00	\$ 17.00
Net Other Income	\$ 1.32	\$ 28.22	\$ 16.05	\$ 457.64	\$ 0.00	\$ 0.00	\$ 17.00
Net Income	\$ 15,900.29	\$ -4,062.73	\$ 144,400.26	\$ 74,743.85	\$ 93,232.20	\$ 98,984.07	\$ 104,642.18